

Abdallah Bekhiet

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Villa 124 Al Skooni St, Umm Suqeim 2, Dubai



Profile

Dedicated and highly motivated Economics graduate who is passionate about environmental economics, economic analysis and has a strong track record as a squash coach. Has been balancing a demanding academic schedule with being the number one ranked squash player at Denison University, while building professional experience in dealing with clients and implementing new strategies to achieve growth and increase profitability. I now seek to leverage my analytical skills, financial acumen and coaching experience to excel in a junior finance role and contribute to a dynamic financial team.

Experience

Appro Onboarding Solutions – Intern. Dubai, UAE. December 2023 - current

- Managing a handpicked team, collaborating closely with the CFO to successfully validate the completion of a SaaS POC for a large regional bank
- Supervise and coach the telesales team, while implementing quality control measures for outbound calls
- Data analysis and reporting to understand customer preferences to increase product sales

CEG Contracting and Agencies – Junior Analyst. Alexandria, Egypt. August 2023-December 2023

- Coordinate with management to implement cost-saving measures and protocols to drive organizational efficiencies
- Ensure billing and revenue collection are handled in a timely
- Help onboard new interns

Nicol Squash - Squash Pro, New York, NY. April-September 2023

- Assist with Cost-benefit analysis, financial analysis, data collection and report generation to increase day-to-day business revenues
- Manage and organise team schedules, tournaments, and budgeting for equipment and training needs
- Promote client sign-ups and increased sales in the club shop

The Saturn Club - Resident Squash Pro. Buffalo, NY. May-August 2021.

- Organise and manage tournaments, private lessons, workshops, and clinics for extensive skill building
- Hold Introductory clinics for first-time players
- Cultivate a direct outreach with the CEO of Feather Racket Sports to bring discount and sponsorship programs for staff and members, while Serving as the lead buyer for the pro shop for goods and apparel

CEG Contracting and Agencies – Intern in the Accounting Department. Alexandria, Egypt. June-August 2020.

- Log invoices from third party contractors and vendors
- Maintain accounts, ensure customer databases are in order and up to date
- Authorise the release of cash to clients
- Track payroll of employees

Siemens Energies (Egypt Megaproject) – Intern in the Commercial Office. Ain el Sokhna, Egypt. June-July 2019.

- Manage payroll for over 250 factory workers, tracking hours and holidays using Excel and other software
- Oversee inspection, and routine factory checks

Education & Training

- *Denison University, Bachelor of Arts, Economics. Granville, OH, USA (2018-2023)*
- *Trinity-Pawling School- High School, Pawling, NY, USA (2015-2018)*
- *Cryptocurrency & blockchain sales training*

Leadership

- Advise on matters of attendance, mentoring, and assisting the administration in a variety of tasks
- Act as a Dorm Proctor for first-year students
- Number one ranked squash player in Denison University for all 4 years

Skills

- Fluent in Arabic and English
- Interpersonal relationship management
- Strong Work Ethic, quick learner
- Google G-suite, MS Excel, Stata, PPT

References

- Available upon request