AMIT AGARAHARI

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Accomplished professional with 8+ years of experience in operations, marketing, training and product management. Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge and leverage my learnings.

SKILLS

Product Management, UX Designing, Product Vision, Resource Planning, DataAnalysis, Coding Languages (Python), Problem Solving, MS Office, Google sheets, Canva, Chat GPT, Metaverse, Web 3.0, Blockchain, Excellent Communication, Customer Service, Sales, Training, Digital Marketing, Video Editing, Product Life-cycle, and Go-to-market strategies.

EXPERIENCE

Arouse Brain   BAHRAICH (UP)
Co-Founder / Business Development Executive   Dec 2020 – Feb 2024

- Co-ordinate & supervise training programme
- Identify new business opportunities and build relationship with potential clients
- Manage the sales process from lead generation to closing deals
- Analysis of finger print pattern
- Generate **150 DMIT** Test report and provide consultation
- Create marketing and advertising strategies for promotion

Cryptostoreys.com   BAHRAICH (UP)
Cryptocurrency Consultant (Freelancer)   May 2017- Present

- Information gathering and Data preprocessing for research in good crypto projects
- Handling technical as well as functional work on project.
- Information gathering and analysis on new cryptocurrency projects based on different blockchains like - Ethereum, Solana, Polygon, Arbitrum etc.
- Doing Trading with international exchanges like-Binance, Poloniex, Huobi, Kucoin & managing portfolio of clients.
- Managed portfolio of clients and reach profit **Rs.90lacin1.8yrs**
- Providing knowledge of NFT, Metaverse, Defi & web3.0 projects

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Mahendra's Educational Pvt Ltd   LUCKNOW(UP)
Faculty (Trainer)   Jul 2014-Mar2017

- Trouble shooting IT and networking work to running smooth on line classes.
- Data analysis of subjects and students' learning styles to make effective classes
- Work in learning and training department with seniors to make new learning technologies
- Serve on academic and administrative committees that review and recommend policies, make budget decisions, or advise on hiring and promotions within their department
- Taken marketing skills lectures for PMKVY

IAP Company Pvt Ltd   **BAHRAICH (UP)**
Programmer   Aug 2012- Oct 2012

- Worked on govt. Project SECC-2011, as a programmer to up load data on govt website
- Worked on govt project Lokwani Kendra to prepare manuals for software application
- Upload students' scholarship data on windows application

EDUCATION

Master Of Computer Application   **LUCKNOW, INDIA**

Dr. APJ Abdul Kalam Technical University   Jun2006-Jun 2009

CERTIFICATIONS & COURSES

- Certification in Data Science with AI (Social Prachar Institute, Hyderabad) inJun2020
- Data Science Orientation ([Coursera](#)) in March 2020.
- Certification in AML-KYC Compliance Officer (Vskills) in Aug 2016.
- Certification in Six Sigma Green Belt (IACT) in May 2015.
- Full Time Certification Programme in Software Programming and IT
  Application development (ABV- IIITM Gwalior) in Feb 2013.

ADDITIONAL INFORMATION

- Research in cryptocurrency projects to find better opportunities for investment
- Blogging **(cryptostoreys.com)** and making web stories on cryptocurrency and
  blockchain
- Doing cryptocurrencies trading with international exchanges like- Binance, Poloniex,
  Huobi, Kucoin
- Managed portfolio of clients and reach profit **Rs.90 lac in 1.8yrs**
- Participated & Managed National Seminar "India as an Emerging Market and its Global
  Impact" and spoke on "Cross Culture Management".