



## Summary

Results-driven Business Development Executive with five years of expertise in the IT industry. Seeking a challenging role where I can leverage my proven track record in driving revenue growth, cultivating client relationships, and identifying strategic business opportunities to contribute to the success of a dynamic organization.

## Business Development Executive

### Anjesh Tiwari

## Contacts

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## Languages

- English
- Hindi
- Gujarat

## Technical Skills

- Negotiate contracts and agreements.
- Develop and maintain relationships with key customers and partners
- Track and report progress on business development initiatives

## Soft Skills

- Cold Calling, Cold Emails, Lead Generation, Online Bidding, presales, Client Coordination

## Work Experince

### **BUSINESS DEVELOPMENT EXECUTIVE**

[MCS Ventures](#) 2018-02 : 2020-01

Generate Leads From Different Portals And Medium For E-Commerce Websites And Mobile Apps.

### **BUSINESS DEVELOPMENT EXECUTIVE**

[Rigel Networks](#) 2020-01 : 2021-01

Generate Leads Via Upwork, Freelancer, Guru Along With Other Process Such As Cold Calling, Email Campaign And Social Media Platforms For Web Development, E-Commerce, CRM, ERP And Mobile App

### **BUSINESS DEVELOPMENT EXECUTIVE**

[SilverSky Technologies](#) 2021-01 : 2021-09

Working On Upwork To Generate Leads For WordPress, Laravel, Angular And Mobile Apps For Swift, Kotlin, Java, And Objective-C

### **BUSINESS DEVELOPMENT EXECUTIVE**

[Webdesk Solutions](#) 2022-09 : 2023-02

Used To Generate Leads On Upwork For E-Commerce Websites Development For Technicalities Like Shopify, WordPress, Big-Commerce, Magento.

## Educations

### **MSC IT**

[Silver Oak Collage of Computer Application](#) 2022-04 : 2024-04

I Am Currently In Last Semester Of My Master's

## Interests

**READING**

**CRICKET**

**TAEKWONDO**