

# ANSHU YADAV

Business Analyst

7703827920 • anshuyadav071@gmail.com • www.linkedin.com/in/anshu-yadav-886092243 • Delhi-06

## Experience

### Project X

Business Analyst Intern

Remote

- Structured and solved ambiguous problems by leveraging qualitative and quantitative methods
- Enhanced collaboration with cross-functional teams to successfully drive project outcomes
- Communicated recommendations to senior leaders in a clear and structured manner
- Developed leadership style based on personal passions, strengths, and values

### Welfra Investment and Assets Management

Sales and Marketing Executive

Noida

2022 - 2023

- Developed and implemented sales and marketing strategies resulting in a 20% increase in sales revenue.
- Conducted market research to identify new opportunities and adjust marketing strategies accordingly.
- Managed social media campaigns across multiple platforms, increasing brand followers by 30% and engagement by 100%.
- Developed and maintained strong relationships with key clients and partners.

## Skills

**Technical Skills:** Tableau · Excel · Data Visualization · Dashboards · Process Mapping and Modelling · Mockups and Wireframes

**Business Skills:**

Business Analytics · Problem-Solving · Collaboration and team leadership · Ability to work collaboratively in a team environment · Analytical Skills

## Projects

### E-Commerce Sales Analysis Project in Excel

Region-wise Sales Analysis in Excel: Created interactive dashboards for in-depth sales analysis.

- Utilized the Sample E-Commerce database to analyze sales and profit data month-wise
- Developed region-wise sales tables to identify key trends and insights
- Linked the tables with a combo box for dynamic data interaction
- Designed and constructed a comprehensive dashboard to showcase key metrics and performance indicators

### Superstore Sales and Returns Data Analysis Project in Tableau

[public.tableau.SalesAnalysis\\_Dashboard](#)

- Connected and joined customer level orders and returns data for a Superstore across the US.
- Developed interactive visualizations including line charts, geographical maps, crosstabs, scatter plots, and bar charts.
- Utilized advanced Tableau features such as dropdown filters, calculated fields, parameters, and hierarchies.
- Created dashboards showcasing key insights and allowing for dynamic data exploration

## Education

### Guru Gobind Singh Indraprastha University

Bachelor Of Business Administration Computer Aided Management BBA (CAM)

2017 - 2020

### Rukmani Devi Jaipuria Public School

12th Commerce

2016 - 2017

## Certifications

Tableau Training — Simplilearn

Certified Business Analysis Professional — Simplilearn

Business Analytics with Excel — Simplilearn