

NIKHIL D K

BUSINESS ANALYST

P 7795933177

E nikyd429@gmail.com

A Jayanagar East End-
Bangalore

SUMMARY

I have around 3 Years of Experiences as Business Analyst I am Looking for a Challenging role in a reputable organization to utilize My Technical & Management skills for the growth of the organization as well as to enhance my knowledge about new & Emerging Technologies.

Total I have around 6 Years of work Experiences

EXPERIENCE

17 AUG 2023 *

REMEDINET TECHNOLOGIES |BUSINESS ANALYST | BANGALORE

- Gathering and analyzing business requirements from stakeholders, including management, clients, and end-users, to identify project objectives and scope.
- Conducted through research and market analysis to evaluate industry trends, competitor strategies, and potential business opportunities.
- Collaborated with cross-functional teams, including developers, designers, and project managers, to ensure effective communication and seamless project execution.
- Developed comprehensive business process models, use cases, and functional specifications to streamline project workflows and improve efficiency.
- Guidance and Direction: work under moderate guidance from managers, demonstrating autonomy and initiative in executing tasks.
- Have a good understanding of API's .
- Develop functional designs by producing documents such as feasibility studies, solution overviews, and interface control documents. present functional walk-throughs to stakeholders and ensure compatibility with remedinet applications.
- Contribute to the implementation of the test strategy, reviewing test plans to ensure alignment with specifications. maintain traceability of tests and prioritize incident resolution to uphold production integrity.
- Performed gap analysis and identified areas for process improvement, resulting in a 20% increase in overall efficiency and cost savings.
- Conducted user acceptance testing (UAT) and coordinated with the testing team to ensure the quality and accuracy of deliverables.

SOFT SKILLS

- CLIENT HANDLING
- PROBLEM SOLVING
- QUICK LEARNER
- COMMUNICATION SKILLS
- REQUIREMENT GATHERING
- LEADERSHIP
- PRESENTATION

TECHNICAL SKILLS

- TECHNICAL DOC (BRD, FRD, TEST CASE, WIREFRAME, EFFORT ESTIMATION, USE CASE)
- UAT TESTING
- WEB DEVELOPMENT BASIC (WORDPRESS TOOL)
- GOOGLE ANALYTICS & STUIDO.GOOGLE.COM
- API'S

- Engage and communicate with key stakeholders including product management, project management, customer services, and development teams. collaborate with customers throughout the project lifecycle, from requirements understanding to implementation phases.

| 12 JAN 2021 – JAN (2023) | BANGALORE, INDIA

SPYDERNET TECHNOLOGIES | BUSINESS ANALYST | BANGALORE

- Requirement gathering: collaborate with stakeholders to understand business objectives, elicit, and document business requirements, ensuring clarity, accuracy, and feasibility.
- Data analysis: analyze and interpret complex data sets to identify trends, patterns, and insights that can support decision-making and optimize business processes.
- Process improvement: evaluate existing processes, workflows, and systems to identify areas for improvement, streamline operations, and enhance efficiency.
- Documentation: create detailed documentation including business requirements, functional specifications, process maps, and user stories to communicate effectively with development teams and stakeholders.
- Solution design: collaborate with technical teams to design solutions that meet business needs, ensuring alignment between business requirements and technical implementations.
- Testing and validation: develop test cases, conduct user acceptance testing (uat), and validate solutions to ensure they meet specified requirements and address business needs.
- Stakeholder communication: facilitate communication between business stakeholders and technical teams, ensuring alignment and understanding of project goals and requirements.
- Risk assessment: identify potential risks, issues, and constraints within projects or initiatives, and propose mitigation strategies to minimize impact.
- Continuous improvement: stay updated with industry trends, best practices, and technological advancements relevant to the business domain, suggesting innovative solutions for business challenges.

KEY SKILLS

- RESOLVING LIVE ISSUE
- CLIENT HANDLING
- UAT TESTING
- REQUIREMENT GATHERING
- ANALYSING THE REQUIREMENT
- MANAGING CROSS FUNCTIONAL TEAM
- CONDUCTING MEETING
- TROUBLESHOOTING
- COMMUNICATING TO STAKEHOLDERS

METHODOLOGIES

- AGILE SCRUM
- WATERFALL

TOOLS & TECHNOLOGIES

- MS WORD
- MS EXCEL
- MS VISION
- POWER BI (BASIC)
- LOOKER STUDIO
- JIRA TOOL
- PENCIL
- VISUAL PARADIGM ONLINE
- SQL

Pidilite Industries Ltd | Territory sales Incharge | Bangalore, India |

May 2019 – Dec 2020

- To handle the dealers of a–grade & b- grade & c grade dealers & also to maintain our 3 channel partners
- Tracking & following up our dealers about our scheme on time to generate more revenue
- I was handling two territory sales representative under me
- Enroll our dealers in fevicol chairman club

Akzonobel India Ltd | Relationship Officer | Bangalore, India

1st Feb 2017 – 30th June 2018

- To handle the dealers of a–grade & b- grade & c grade dealers
- Tracking & following up our dealers about our scheme on time to generate more revenue
- Taking appointment of clients & visiting to client location & understanding the requirement .
- Pitching the products as per the client needs
- Providing the quotation to the prospect client & closing the deals
- Following up the leads & closing the deals
- To manage our contractors to make sure to buy our products.

EDUCATION

VTU| Master of Business Administration – MBA | 2014-2016

City – Davangere – INDIA

Vishveswarya Technology of University – Bapuji B-Schools

KUD |Bachelor of Business Administration – BBA| 2011-2014

City – Ranebennur- INDIA

Karnataka University Dharwad

**EXTRA CURRICULAR
ACTIVITIES**

- CREATED A WEBSITE USING WORDPRESS TOOL
- VOLUNTER IN SNEHADEEP MEGA WALKATHON
- DISTRICT LEVEL VOLLEY BALL PLAYER

CERTIFICATE

- DIGITAL MARKETING CERTIFICATION
- SOCIAL MEDIA MARKETING

Projects

Some of projects worked on:

- Remedinet
- HIS
- ICICI Lombard
- SAST (Government Project)
- Ecommerce

INTEREST & HOBBIES

Travel - I love to travel & Explore the New places, Culture, Foods , learning new things Etc

Digital Entrepreneur

I follow Some of our Great Digital Entrepreneur Leaders Who Inspire me Sandeep Maheshwari, Vivek Bindra, Sonu Sharma, Nitish Rajput Etc

Reels, YT shorts & Sports

I am crazy about the Doing Instagram Reels, Memes, Playing Cricket & Volley Ball , Workout , Watching Case study in Youtube & Interest on the Current Trends of AI .
