Prathamesh Sasane | Product Owner/Project Manager

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CAREER HIGHLIGHTS

- **Certified Scrum Product Owner (CSPO)** with 4+ years' experience in Technical Project and Technology Management leading in a **fast-paced Agile environment**. Experienced with **SDLC** in **SAFe Agile**, SCRUM, Waterfall, **KANBAN** methodologies.
- University of Edinburgh Business School Graduate with master's degree in finance, Technology major in **Machine Learning**.
- **Directed the large-scale complex end-to-end implementation programmes**, ensuring seamless system integration with business requirements; oversaw the delivery of **Salesforce CPQ**, **Salesforce CRM**, **Microsoft Dynamics 365,** and Oracle CRM projects, resulting in significant operational efficiency gains and revenue growth.
- **Managed vendor selection process for the transformation project.** Implemented a comprehensive vendor assessment methodology, evaluating potential partners based on cost, timeline, strategic alignment with our goals, and commitment to quality. **Managed stakeholder expectations throughout the RFI, RFP and RFQ process, ensuring transparency and adherence to timelines and budget constraints.**
- Implemented best practices as a **Certified Change Management Professional** (**CCMP**), leading cross-functional teams through complex transitions resulting in a 30% improvement in project adoption rates.
- Extensive experience in stakeholder management collaborated with cross-functional teams across the business. Work closely with Product owners, Business Analyst, Engineering Managers, Architects and Developers for Software Projects.
- **Process mapping expert** in **Visio,** coupled with strong Microsoft Office Suite skills (**Excel, PowerPoint, Word**) for data analysis, presentations, and documentation.
- **Strong experience in Business process modelling techniques** such as BPNN 2.0, UML, Users Story/Epic Creation, Customer/User Journeys, API architecture and flows, data flows through the system, field mapping, Data Mapping and Data Integrity.
- More than 3+ years of experience in **Project Deliveries** for IT Projects. Hands-on experience with Delivery activities such as Delivery planning, entry and exit criteria, resolution of key issues and blockers, Defect Management process, Business Cases Identification and Test Scenarios, and Supporting Delivery lifecycle governance.

PROFESSIONAL EXPERIENCE

Cummins Power Systems, Kent, UK   **Oct 2022 - Current**
Business Process Analyst (Project Manager) – Digital Business Transformation

- **Planned and led large complex IT software development projects** such as **Salesforce CRM**, **SFA**, **Salesforce CPQ platform**, **Oracle CRM, Oracle Order Management, ERP & Fusion, Microsoft Dynamics 365,** and **DocuSign** (Valued $21 million). Delivered the project as per agreed timelines, scope, quality, budget, and seamless integration with the existing system.
- Led the implementation of **SAP** ECC 6.0 (PM, PP, MM) at the Cummins Daventry Factory, streamlining core business processes across Plant Maintenance (PM), Production Planning (PP), and Material Management (MM).
- **Managing 50+ stakeholders across the globe** from North America, South America, APAC, Europe, and the UK.
- **Conducted multiple workshops with global stakeholders**, leveraging elicitation techniques to gather comprehensive user pain points and business requirements. Documented, categorized, and finalized these requirements using best practices for clarity and user understanding. Achieved user sign-off on finalized user requirements, demonstrating a commitment to stakeholder engagement.
- **Utilized requirements management tools (Jira, Confluence)** to document, track, and version control of business requirements. **Utilize user story prioritization techniques** (MoSCoW, Kano Model) to collaboratively prioritize user stories based on business value and user needs.
- Crafted **user stories** that adhere to the **INVEST principle** (Independent, Negotiable, Valuable, Estimatable, Small, Testable) to ensure clarity, conciseness, and testability.
- Created and managed **requirements traceability matrices (RTMs)** to ensure all requirements were linked to corresponding business processes and objectives.
- Utilized a **backlog refinement process** to prioritize, estimate, and groom user stories within the product backlog, ensuring alignment with product vision and stakeholder needs.
- Spearheaded **backlog grooming sessions**, utilizing advanced **JIRA features such as Agile boards** and filters to prioritize user stories based on intricate criteria including business value, technical complexity, and interdependencies.
- Delivered the relevant documents such **as business requirement document** (BRD), functional requirement document **(FRD),** UML diagrams – use cases, sequence diagrams, process flow charts, and prototypes, such as wireframes & closely worked with Salesforce.com consultants while implementing solutions for the business needs.
- **Develop and maintain well-structured documentation (**requirements specifications, user stories, process maps) to ensure clear communication and alignment between business and technical teams. Developed the Use Cases, process designs, gap analysis, data mappings, project plans and requirement documentation.
- **Maintained a comprehensive log of all Change Requests**, tracking their status, impact, and resolutions to ensure transparency and accountability. Coordinated with cross-functional teams to implement approved changes, monitoring their impact on project deliverables and business benefits.

- Created Project documents such as a **Project Scope document** (SOW), RAID for **Risk Management** (**risk, actions, issues, and decision**) Document, **RACI** (Responsible, Accountable, Consulted, and Informed) Document, **Program Metrics**, Key Business Decision Doc, Weekly Status Report, OKR document, Project Plan, **Rescue Plan**, **Recovery Plan**.
- **Developed risk registers and issue logs** (**RAID**), maintaining comprehensive documentation to track mitigation strategies and resolutions, achieving a 95% closure rate. Facilitated risk workshops with project teams to identify and prioritize risks, ensuring alignment with project objectives and stakeholder expectations.
- Creating Business Process workflows and diagrams, **As-is** and **To-Be** flows and performing the gap analysis to identify pain points in the system using **Microsoft Visio and Draw.IO.**
- **Employed business process modelling (BPM)** techniques such as **BPMN** to analyze existing processes, identify inefficiencies, and document optimized workflows for improved efficiency and cost savings.
- **Developed dynamic dashboards and interactive** reports using tools such as PowerBI, Tableau, and QlikView, enabling real-time monitoring and analysis of key performance indicators (KPIs).
- Conducted **Scrum Ceremonies** such as **Sprint Planning, Daily Standups, Sprints Retrospective, and Sprint Review**. Documented **lesson learned document** after each sprint completion. Managed the sprint backlog in JIRA and defined the priority.
- Led **change management initiatives** for large enterprise programs, focusing on people, process, and technology transformations. Created and delivered presentations, providing communications to the field to gather input and implement new policies, procedures, or programs. Developed the **RACI** document to keep everyone in the loop on their roles in the project.
- **Developed comprehensive business test scenarios and test scripts** aligned with user profiles, ensuring thorough testing coverage of all functionalities.
- **Led a team of Business Analysts,** providing guidance, mentoring, and coaching to ensure the delivery of high-quality business analysis. **Developed and implemented training programs** to enhance the skills and knowledge of Business Analysts, fostering a culture of continuous improvement.
- Led the **User Acceptance Testing (UAT)** process, crafting a test plan that resulted in a 21% reduction in post-go-live defects. Trained 40+ users on test scripts, ensuring a 56% pass rate during UAT. Meticulously analyzed user-reported bugs and issues, validating them for escalation.
- For critical blockers, conducted Root Cause Analysis (RCA) that resolved 11% of issues within 24 hours. To ensure a smooth user transition, gave **Hyper Care support**, and provided post-go-live **training** for **1200+** users, achieving a satisfaction rating of 78%.

Stalwart Research   **May 2019 - Aug 2021**
Business Analyst – Retail and E-commerce (Client: Vero Moda, Jack and Jones)
- Led with international clients UK and USA to understand the business requirements from the functional point of view and translate them into **functional and non-functional requirements.**
- Managed **product backlog**, ensuring that **user stories** were prioritized and aligned with business goals.
- Delivered high-quality end-to-end long-term and short-term projects, including requirement gathering, analysis, project planning, defect identification and management, go-live, and post-go-live using agile methodology.
- Conducted functional and **business process testing**, SIT, UAT, Smoke Testing identifying and documenting issues for resolution.
- Created **user stories**, functional and technical requirement documents, Business-As-Usual **(BAU)** reports.
- Utilized Microsoft Office Suite, **JIRA**, **Confluence, SharePoint,** and other collaboration tools to manage and track project progress.

Stalwart Research   **Jun 2016 – Jun 2017**
PowerBi Developer
- Managed, and updated existing databases, and created new databases using SQL to achieve the highest level of scalability.
- **Developed and reviewed SQL queries** using join clauses (inner, left, and right) to validate static and dynamic data.
- Developed several DAX functions for fact calculations in PowerBi to satisfy business needs.

SKILLS
Business Analysis and Project Management: Requirement gathering and analysis, Project implementation, Agile Project Management, Risk analysis and management, Project scoping and release planning, User stories/BRD/TDD, writing, Documentation, Document verification, Business process improvement, Critical and analytical thinking, GAP Analysis, Strategy Analysis, Impact Analysis, Negotiation, and Communication, Knowledge of Kanban, Scrumban, Lean, Six-Sigma.
Tech-Skills: Python, PowerBi reporting, DAX, Microsoft BI stack (SSIS, SSRS, SSAS), DBMS, Business Objective, SQL Server, Pivot table, Pivot chart, Advance Excel, Google Analytics, SAS analytics, QlikSense, Alteryx, Tableau, RPA, Microsoft Suite.
Tools and software: MS Project, Atlassian JIRA, Confluence, Figma, ServiceNow, Miro, Salesforce, Qtest, Microsoft Visio, SharePoint, MS-Suites Oracle ERP and HCM, SAP MM, Snowflake, Airflow.

EDUCATION
The University of Edinburgh Business School   **Sep 2021 - Oct 2022**
MSc Finance, Technology and Policy (FinTech)
Savitribai Phule Pune University   **Jun 2014 - May 2019**
B.E. Mechanical Engineering