Gaurav Goswami | Associate Project Manager

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EDUCATION

Year	Degree	Institute	%
2016-2017	Higher Secondary Examination (X)	Ramakrishna Senior Secondary School	60%
2018-2019	Senior Secondary Examination (XII)	New Delhi Convent Senior Secondary School	70%
2019-2023	Bachelor's Of Technology (Computer Science Engineering)	SRM Institute of Science and Technology	88%

WORK EXPERIENCE   (1 Years 5 Months)

Associate Project Manager   **NexiCorn Pvt Ltd,** Gurugram   November 2023 to Present

Software Development and Project Management

- **Successfully facilitated revenue generation of 45 lacs through effective client management and project execution.**
- Led and managed cross-functional teams encompassing UX, technical, and business professionals, fostering collaboration and achieving project objectives.
- Spearheaded the development and implementation of two impactful features, contributing to the enhancement of product functionality and client satisfaction.
- Improved client retention and satisfaction rates through strategic initiatives and personalized project management approaches.
- **Leveraged advanced technologies including AlphaFold API, DeepFold, and GEN AI models to streamline processes and deliver innovative solutions.**

Software Engineer (Trainee)   **Antier Solutions Pvt Ltd,** Mohali   August 2023 to November 2023

Software Development and AI Technology

- Developed an AI chatbot leveraging Language Model (LLM) technology and OpenAI API for Firechain.
- Implemented advanced natural language processing capabilities to understand and respond to customer inquiries effectively.
- **Streamlined customer support processes, leading to a 10% reduction in technical support costs.**
- Continuously optimized the AI chatbot's performance through iterative testing and feedback analysis.
- Collaborated closely with cross-functional teams to ensure seamless integration and deployment of the chatbot solution.
- Testing and debugging software applications to ensure high quality and error-free code.

Certifications

- **UPGRAD DATA ANALYTICS (6 MONTHS BOOTCAMP) CERTIFICATION**
- **GROWTH SCHOOL PRODUCT MANAGEMENT CERTIFICATION**

Awards

- **Received a letter of recommendation from an IIT Bombay startup (Grroom) for exceptional performance and contributions.**

Software Engineer   **HiCounsellor Pvt Ltd,** USA   January 2023 to June 2023

Software Development

- Developed and maintained software applications aimed at automating job application processes across multiple platforms.
- Conducted thorough research to identify pain points and areas for enhancement within the job application procedures.
- Tested and debugged software applications rigorously to eliminate errors and ensure optimal functionality.

Automations

- Utilized Selenium and Python to script automation procedures, streamlining the application process and improving efficiency
- Dockerized the automation scripts for seamless deployment and scalability.
- Deployed the entire software solution on AWS servers, ensuring accessibility and reliability for end-users.

Skills

Python, Flask, Django, RDBMS, MYSQL, Linux, Git, AI(LLM Models),Selenium, Analytics

Tools

Docker, Tableau, MS-Excel, Mix-Panel, Jira,MongoDB,Trello,Amazon Web Services(EC2)

AI Tools

ChatGPT (Prompt Engineering),Gamma AI ,Synthetic Users AI,Notion AI,Open AI (API)

ACADEMIC ACHIEVEMENTS

- **Cleared CDS and Attended the ARMY and Navy Conferences through Services Selection Boards**
- **Selected for INDO- GLOBAL SUMMER INTERNSHIP and Successfully Completed the Internship for 3 months from USA**
- **Participated in the Model United Nations and Represented the India**

LEADERSHIP ROLES

- **Successfully facilitated revenue generation through effective client management strategies, building strong relationships with clients and ensuring their needs were met through personalized project management approaches.**

- **Led cross-functional teams in successful project execution, fostering collaboration among diverse stakeholders and ensuring project objectives were met on time and within budget.**

- **Provided effective leadership to cross-functional teams, inspiring team members to perform at their best and fostering a culture of collaboration, creativity, and accountability.**