

Kaushal Kumar

Business Analyst



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EDUCATION

M.C.A | 2019-2021

ABES Engineering College
Ghaziabad
Percentage: 70%

B.C.A | 2016-2019

FMG Academy
Greater Noida
Percentage: 63.25%

CLASS XII | 2015-2016

H.L.R.L Inter College
Aligarh
Percentage: 82%

CLASS X | 2013-2014

Rajni Public school
Debai, Bulandshshar
Percentage: 67%

SKILLS

- Business Analysis
- Requirement Gathering
- Gap Analysis
- BRD, FRD
- Research Analysis
- Data Analysis
- Project management
- SAAS
- Agile
- SDLC, STLC
- Wire framing
- Microsoft Visio
- Analytical skills
- JIRA, Trello, Asana.
- SQL
- Excel, Power BI
- Microsoft Office
- Problem Solving
- Team Player
- Self-Management
- Flexible
- CRM implementation

SUMMARY

An Enthusiastic and disciplined individual who is self - motivated and capable to use technical and business skills for the betterment of the organization.

EXPERIENCE

➤ LCNC Technologies | Noida, India

Project Manager/Business Analyst

January 2024 – April 2024

- Conducted regular status meetings with internal teams and external partners to track progress against established milestones.
- Analyzed data from various sources such as surveys, interviews, focus groups. to inform decision-making related to projects.
- Conducted market analysis to identify new opportunities for sales growth.
- Use Project management tools for tracking project status such as Trello and Asana.
- Researched customer needs, identified requirements and proposed solutions.
- Conducted market analysis to identify new opportunities for sales growth by using CRM tools like Apollo, LinkedIn Sales navigator.
- Researched customer needs, identified requirements and proposed solutions.
- Researched and identified potential customers.
- Conducted customer research to gain insights into consumer behavior.

➤ Unecops Business Solutions | Noida, India

Consultant

October 2021 - October 2023

- Conducted gap analysis between existing system and new proposed solutions.
- As a functional consultant, I was responsible for planning, analyzing, and collaborating directly with the clients.
- Communicating the requirements between clients and development team.
- Responsible for documenting the client's Business requirements (BRD, FRD) and performing gap analysis.
- Following agile methodology for project management.
- Developing SQL reports and extract the data with writing queries.
- Conducting research, surveys and analysis to gain insights into business.
- Detecting the issues and investigating methods to resolve the issues.
- Participate in system testing, UATs and taking sign offs at every phase.

LANGUAGES

English
Hindi

HOBBIES

- Riding Bikes
- Cooking
- Working Out / Physical Exercise
- Touring

PERSONAL PROJECTS

- Data Science Web App with Streamlit and Python (05/2020 - 06/2020).
Academic Project in M.C.A certified from coursera.
- Bus Booking System (03/2019 – 05/2019)
Academic Project in B.C.A

CERTIFICATIONS AND LEARNING

- Business Analysis Fundamentals Certification Course (11/2023 - 03/2024).
 - BA course certification Badges.



- Certificate for Lean six sigma AI Yellow Belt (05/2024)

[Lean Six Sigma AI Yellow Belt Certificate](#)

