



SOURABH AWASTHI

BUSINESS ANALYST

9310658808

sourabhawasthi009@gmail.com

Greater Noida, UP

PROFILE

Solutions-oriented business analyst possessing unique combination of business analysis, quality assurance testing and applications development experience in top-tier organizations. Solid sql query writing skills paired with familiarity of visualization tools and techniques. Successful provider of financial services with several years of comprehensive experience.

LANGUAGES

English

Hindi

EDUCATION

PGDM

G. L BAJAJ INSTITUTE OF
MANAGEMENT & RESEARCH

BCOM

Kanpur University

ACCOMPLISHMENT

Pat On The Back Award

October 2023

Excellence Award

April 2024

EXPERIENCE

Business Analyst | Marmelos Technologies Pvt Ltd | LKO

Apr. 2022 – Till now

- Presented complex technical concepts in clear manner suitable for non-technical audiences.
- Analyzed existing systems and processes to identify areas of improvement.
- Evaluated business processes for improvement opportunities through automation or streamlining.
- Created detailed process flows and user stories to document system requirements and design solutions.
- Facilitated brainstorming sessions with cross-functional teams for problem solving activities.
- Translated user needs into actionable items that could be addressed by IT teams.

Business Development Manager | GOMechanic | Gurgaon

Sept. 2021 – Mar. 2022

- Reached out to potential customers via telephone, email and in-person inquiries.
- Ensure the correct products and services are delivered to customers in a timely manner.
- Developed and maintained productive relationships with product distributors.

Associate Sales Consultant | Paisa Bazaar | Gurgaon

Apr. 2019 – Aug. 2021

- Document verification and issuance.
- Dealing in all variants of insurance.
- Training colleague with new products.

SKILLS

- Gap analysis
- Quality Assurance
- Strategic Planning
- Data Analysis
- Business Planning
- Requirements Gathering
- Business process improvement
- Stakeholder Management
- Consulting
- Tableau Expertise
- Requirements Analysis
- Stakeholder Communication