Abhishek Kumar Thakur

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PMI ID - 8300630

Overview:

Certified PMP, and Scrum Master, have 12+ years of experience in Product Management, Project Management, Corporate Lending and commercial Lending Management, Lender and Borrower Dashboard functionality with Loan Origination dashboard, Software Development, ERP development & Implementation, and Functional /Technical Analysis for Software Customization in multiple domains. I have good experience in Fintech product development with the user experience in both web and mobile application. Successfully Completed Implementation & Pre-Sales in Dubai for VAT Implementation. Experienced in the **Insurance domain**, **Loan Process domain** (Collateral loans) and worked on the development of the **Chatbot AI** for **Safeguard**. Experienced in **Scrum master** and **Agile Methodology**. **User Story writing**, **use case writing**, **Wire Frame creation**. **Creating scope of work**. **Timelines define a project**. End-to-end delivery of the projects.

Professional Synopsys:

- ➢ **Certified PMP, Scrum Master.**
- ➢ Currently Associated with **Onsumaye Web Solutions Pvt. Ltd.** as **Project Manager.**
- ➢ Agile and Scrum Master certified.
- ➢ Goods hands-on Jira, red mine, click-up project management tools.
- ➢ Scrum and Agile Methodology Used in project handling and planning.
- ➢ Coordinate requirements for proofs of concept with software development with the technical team.
- ➢ Responsible for understanding the scenarios, features, and functions within existing software projects and services and how these are applied to address business and technical problems. This includes interacting with software development teams on an ongoing basis to stay current.
- ➢ Good experience in corporate and commercial lending management with the product development from start to end to end delivery of the product to client.
- ➢ Analysis of client's business needs in terms of technical business solutions and how would they reduce the project costing.

Roles & Responsibilities:

- ➢ Daily scrum meetings, Scrum planning meetings, and daily project progress reports generate.
- ➢ Worked as a certified Business Analyst and successfully delivered to overseas clients with different domains of the software solution.
- ➢ Standard Operating Process Documents creation **BRD, Data Flow, Wire Frames, Use Case, User Story, QA Server testing, UAT, and end User Training**.
- ➢ **Scrum Meeting Handling** with project planning and progress report.
- ➢ Business process Mapping and finding the GAPS for corporate and commercial lending.
- ➢ Worked for loan origination functionality and automatic onboarding.
- ➢ Handling a team of 30+ members in the development of the software and Mobile App.
- ➢ Experience in stakeholder management, requirement gathering, user training and project documentation, end to end delivery of the project within the scheduled timeline.
- ➢ **Implementation** of **FCA Integral, Novosales ERP,** and providing Training to end users.
- ➢ Identifying business requirements for system enhancements and designing software solutions to address business requirements.
- ➢ Implementation of ERP in India & International Market (Dubai, Abu-Dhabi, and UAE).
- ➢ Knowledge of both tax types of **GST (India)** & **VAT (Overseas, Dubai & GCC).**

Clients Handled:

1. Handling **Intel US** and **CommLoan** clients at present.
2. Working with Loan provider Company in the US. (www.commloan.com)
3. Worked for Safeguard, an insurance domain company in the US.
4. Mobile App projects more than 20 at the present time which includes both IOS and Android.
5. **Coca-Cola** bottlers for ERP.
6. **UAE Clients** for VAT Compliances. (Hayat Regency)

Project Details:

- Loan process management from lead submission to lead funded which involves borrower and lender action to complete the loan to fund. (Lead, prequal generation, In processing, funded.)
    - **Domain Knowledge**: Worked in banking sector and handled Collateral loans, Secured and Unsecured loans along with commercial, multifamily and mortgage loans. Purpose of the loan was purchase, refinance, cash-out-refinance, rehab and construction in the lending management. Reference website is www.commloan.com.
    - **Base Product Enhancement**: We have developed separate borrower, lender and admin user dashboard along with Loan Originator dashboard. The functionality of these dashboards is different with each other but it's connected with the action of one user with another user. We mostly deal in corporate lending where borrower applies for the loans on behalf of their running business. They need to submit their business documents along with personal details. The borrower is a guarantor or they have different guarantor.
        - [CommLoan](): It helps borrowers to get the both collateral loans, secured & unsecured loan based on their personal or business profile from different lenders bank, credit union and NBFC. The lender has multiple loan programs and it display based on the borrower profiles as NOI, state, credit score, other parameters.
            - **Borrower Dashboard:**
                - The borrower will apply for the loan on behalf of their running business. They need to submit the details and on behalf of that business, we have programmed that lenders loan program will be displayed.
            - **Loan Originator / Loan Consultant:**
                - The LO / LC will proceed with the borrower data and inform borrower about the lender loan programs based on the shared details by the borrower.
            - **Lender Dashboard:**
                - The Lender contact will submit the best suitable loan quote for the corporate lender loan programs for the borrower and then borrower will select the best quote suitable to their condition and later on the selected lender will won the quote and proceed for disbursement. They have option to reject the quote and submit the new fresh quote.

        - Xtracap: It helps SME's business owner to take the instant loan for their business growth. The lending loan programs will display based on the user profile. It will benefits many small business capped borrower who is taking loans on behalf of their business.

- Mobile Application projects on both Android and IOS Apk like grocery delivery, Video streaming like Netflix, and Mak Care as hospital management.
- Implementation of complete purchase, inventory, finance, sales, production, Manufacturing, T&A, HR Payroll & service cycle.
- Implementation of mobile App and **Chat Bot integrated with AI** for Insurance Domain.
    - Chat Bot AI: We developed a chat bot with AI for insurance domain. We trained with a set of questions and then deployed on the website to reduce the executive working on the ground.

Professional Work Experience:

1. **Onsumaye Web Solutions Pvt Ltd. (Nov 2020 to Mar 2024)**
   Onsumaye Web Solution is an MNC company that deals in financial projects and its main client is Intel and CommLoan.
   Handling **Intel US** client. Directly connected with the client along with the CEO for requirement gathering and detailed requirements.
   Brief Profile – Project Manager
   My Role is directly interaction with client for requirements and creating a document. Creating a mockup / wireframe, getting approval on it. Create timeline and publish it for both internal and external stakeholders. Daily task assignment to the team members. Daily scrum call. Prepare daily report and send to internal stakeholders. Weekly call reports prepare and presented to client. Resource planning for next 2 weeks. New projects approval initiating and managing. Worked for corporate lending and commercial lending. Have good experience in development of the loan process management product from beginning.

2. **Maxtra Technologies (April 2020 to September 2020)**
   Maxtra Technologies is a Noida Based company dealing in Mobile App development and MLM projects overseas and in India.
   Brief Profile - Business Analyst.
   My Role is creating a requirement document with the flow and discuss with dev team for the implementation and challenges. Publish the timeline and manage more than 15 Projects at a time. Managing team and Resource Planning. Creating reports for internal & external stakeholders.

3. **IBOSS TECH SOLUTIONS, NOIDA(July 2018 to April 2020)**
   IBoss Tech Solutions is a Noida Based MNC.
   Brief Profile - Business Analyst.
   My Role is to take the requirement from client and then create a requirement document with flow chart and then create timeline with the help of dev, design and qa. Publish the timeline and start working on it and deliver to the client with the details of user training manual. Good experience in the client handling and FinTech product development.

4. **ALIGN INFO SOLUTION PVT. LTD.(December 2017 to June 2018).**
   (A Sister company of 6. ESCAPE SYSTEM CONSULTANTS PVT. LTD.**)**
   Align Info Solution is a Delhi-based Software Company. They were into the implementation of ERP software.
   Brief Profile - Project Consultant.
   The job involved planning, executing, and overseeing Pre-Sales Activities, Implementation processes critical to achieving smooth and profitable operations with the team of Software Implementation Engineers.

5. **HENLEY INFRASTRUCTURE INDIA PVT. LTD.**
   (Deployed at client end from Escape**)**
   ERP Implementation Manager (September 2017 to November 2017.)
   About the Company: -
   Henley Infrastructure has started & it's operated by a group of Chartered Accountants in the year of 1996. The company has its corporate headquarter in New Delhi and a branch office in Nigeria.
   Visit @: - http://www.chemiron.org/

6. **ESCAPE SYSTEM CONSULTANTS PVT. LTD. (May 2014 to Aug 2017)**
   Escape is a Delhi-based Software Company. They were into the implementation of ERP software.
   Brief Profile - Senior Implementation Consultant.
   The job involved planning, executing, and overseeing Pre-Sales Activities, Implementation processes critical to achieving smooth and profitable operations with the team of Software Implementation Engineers.

7. **TRAILBLAZERS INFOTECH, NOIDA. (June 2012 to May 2014)**
   Trailblazers Infotech is involved in SAP Implementation and has implemented many Indian and overseas organizations.
   Brief Profile – SAP ABAP Consultant
   My role is to design the report with the help of ABAP and integrate the reports with functional requirements.

Academics:

- Xth HMG Board Nepal, 2005.
- XIIth HSEB Board Nepal, 2007.
- B.Tech. Computer Science UTU, Dehradun, 2012.

Strength:

- Interactive nature and good convincing power.
- Self-learning and good adopting power within a short time.

Personal Details:

Marital Status: Married
Sex: Male
Date of Birth: 20th July 1989.
Nationality: Indian

Declaration: I hereby declare that all the details furnished above are true to the best of my knowledge.

(*Abhishek Kumar Thakur*)