

<b>Sachin Samant</b>		
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Motivated professional with strong problem-solving skills and a passion for working with people of similar interest to help increase skill set and build on the success of the company.		
<b>PROFESSIONAL EXPERIENCE</b>		
<b>ICICI BANK</b> Relationship Manager – <b>Wealth Management</b>		<b>Pune, Maharashtra</b> <i>April 2023– Present</i>
<ul style="list-style-type: none"> <li>Meeting &amp; Acquiring Clients: Regularly meeting with existing clients to review their financial goals, performance of their investment portfolios, and any changes in their personal circumstances.</li> <li>Financial Planning &amp; Assessment: Assessing clients' financial situations, including income, expenses, investments, risk tolerance, and future financial goals. Developing financial plans that include retirement planning, tax planning, and investment strategies.</li> <li>Product Knowledge: Being well-versed with ICICI Bank's range of financial products, including mutual funds, fixed deposits, bonds, insurance products, and alternative investments.</li> <li>Execution of Trading Transactions: Executing buy and sell orders for securities, mutual funds, and other financial products as per clients' instructions.</li> <li>Customer Service: Addressing any issues or concerns that clients may have regarding their accounts or financial plans.</li> </ul>		
<b>INTERNSHIPS</b>		
Investment Counselor, <b>Top Quartile Financial Services</b>		<b>Pune, Maharashtra</b> <i>Apr '22–Jun '22</i>
<ul style="list-style-type: none"> <li>Understanding investment products: I learnt about various financial and insurance products as part of my training. The portfolio we created for clients includes various mutual fund schemes and other financial products that are appropriate for them after observing their requirements, long and short-term goals, and observing their risk appetite.</li> <li>Risk Profiling: A risk profile analysis serves as a meter for assessing a person's capacity and risk tolerance. A risk profile is necessary to identify the best investment asset allocation for a portfolio. Our aim was to calculate ascertain amount of risk required to meet the investor's objectives, as well as your risk tolerance.</li> </ul>		
CRM & Data Monitoring, <b>MetroRide</b>		<b>Dehradun, Remote</b> <i>Jan '21- Sept '21</i>
<ul style="list-style-type: none"> <li>Worked under customer support team where my task was to help and give the understanding of our application and helping our customers with solutions (both inbound &amp; outbound). Working closely with technical team to resolve customer service issues and monitor data of our drivers and customers.</li> </ul>		
<b>EDUCATION</b>		
<ul style="list-style-type: none"> <li>Symbiosis Institute of Management Studies - <b>MBA in Finance</b></li> <li>University of Petroleum &amp; Energy Studies - <b>B.Tech in Computer Science</b></li> </ul>		<b>Pune (2021-2023)</b> <b>Dehradun (2017-2021)</b>
<b>SKILLS</b>		
<ul style="list-style-type: none"> <li>Microsoft Excel</li> <li>SQL</li> <li>Power BI</li> </ul>	<ul style="list-style-type: none"> <li>JIRA</li> <li>C</li> <li>CRM</li> </ul>	<ul style="list-style-type: none"> <li>Agile (Scrum) Methodologies</li> <li>B2B-B2C sales</li> </ul>
<b>CERTIFICATIONS</b>		<b>AWARDS &amp; CURRICULAR</b>
<ul style="list-style-type: none"> <li>NISM V-A Certified (Mutual Funds)</li> <li>CAPM Certification 25 Hours Credit – TIA</li> <li>Business Analysis - Coding Ninjas</li> <li>JIRA Fundamentals Badge – Atlassian Learnings</li> </ul>		<ul style="list-style-type: none"> <li>"Rising star" award for best performer under 6 months in ICICI Bank (2023)</li> <li>Selected for Inter SIU Football Tournament (2023)</li> <li>Served as a researcher in BYTA (NGO) (2023)</li> </ul>
<b>PROJECTS</b>		
Finding Shortest Path for Road Network Using Dijkstra's Algorithm		
<ul style="list-style-type: none"> <li>This project aims to take the shortest and optimum route to all selected places and return to the starting point also. It uses the dijkstra algorithm while calculating the shortest path.</li> </ul>		
Design and Implementation of Decentralized Application Using Block chain for Voting System		
<ul style="list-style-type: none"> <li>To overcome the shortcomings and limitations of the existing voting systems. In this Decentralized application, we designed a smart contract for storing and processing votes count using solidity programming language, it further provided improvisations like decentralization, maintaining voter's integrity, reducing redundancy and resistance to tampering.</li> </ul>		