Sagar Yadav

Business Analyst

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Dedicated and results-driven Business Analyst with 3.5+ years of experience in delivering data-driven solutions and insights to drive business growth and innovation. Skilled in data analysis, requirements gathering, process improvement, project management, and stakeholder communication. Experienced in working with both service and product-based companies across various domains such as edtech, learning, herbal, pharma, car dealing, finance and bank, travel and tourism, and IT. Proficient in Agile and Scrum Methodologies and tools such as SQL, Tableau, Excel, JIRA, and Figma. Seeking to leverage my skills and experience to contribute to the success and innovation of an organization.

WORK EXPERIENCE

HiTech Infosystems
IT Services and IT Consulting company

December 2020 - Present

Business Analyst   **Jan 2023 - present**

- Spearheaded the development and implementation of data-driven strategies, driving a remarkable 25% enhancement in efficiency and a notable 10% reduction in operational costs.
- Identified products and/or services and their key features within a unit or function.
- Interacted with business users to understand requirements for IT solutions and documented requirements, ensuring seamless alignment with strategic objectives.
- Collaborated with cross-functional teams to map existing insurance processes and identify optimization opportunities.
- Conducted workshops to elicit requirements, created detailed documentation, and facilitated stakeholder alignment.
- Analyzed data to improve risk assessment models and enhance pricing strategies.
- Collaborated seamlessly with IT teams to architect and deploy data-driven solutions, ensuring seamless integration with existing systems and applications.
- Conducted comprehensive market research and competitor analysis, unveiling market trends and avenues for growth, culminating in a noteworthy 12% expansion in market share.
- Demonstrated understanding of customers' requirements, adapting self for servicing a diverse range of customers.
- Maintained demand repository to record demand requests as they are presented by users and collaborated with stakeholders to track demands to completion.
- Strong understanding of banking operations, regulatory requirements, and industry best practices.
- Excellent communication and interpersonal skills, with a proven ability to collaborate effectively with cross-functional teams.
- Analytical mindset with the ability to identify opportunities for process improvement and implement solutions to enhance efficiency and productivity.

Technical Business Analyst   September 2021 - December 2022

- Led collaboration with senior analysts to gather, document, and analyze business requirements across various projects, ensuring precision and comprehensiveness.
- Managed teamwork dynamics to develop and maintain detailed project plans, timelines, and deliverables, crucial for successful project completion within budget and schedule.
- Performed thorough data validation and cleansing, enhancing data accuracy and integrity to improve analytical insights.
- Assisted senior analysts in requirements gathering and documentation.
- Contributed to UAT planning and execution, ensuring alignment with business needs.
- Supported data analysis initiatives by extracting insights from policy data.
- Prepared clear and concise reports and presentations to effectively communicate findings and recommendations to stakeholders.
- Adapted adeptly to diverse client landscapes in the US, Europe, and Canada, accommodating different time zones and cultural preferences.
- Translated technical requirements from clients in travel and tourism, vehicle dealership, and ecommerce sectors into comprehensive documentation.
- Demonstrated strong teamwork and management skills, fostering a collaborative and productive environment.
- Ensure that policies align with legal requirements and industry standards.
- Proficient in API integration knowledge, facilitating effective communication between different systems and applications.

Associate Business Analyst   December 2020 - August 2021

- Applied excellent documentation skills to create Scope of Work, BRD, FRD, SRS, use case and user story documents, and communicated effectively with stakeholders and developers to ensure project success.
- Helped business analysts with data gathering, processing, and presentation tasks.
- Participated in documenting business workflows and specifications, learning how to analyze complex business issues.
- Performed research and supported the creation of market research reports.
- Worked with team members on various projects, acquiring a solid knowledge of business analysis methods and tools.

EDUCATION

CCS University, Meerut, UP   10/2020
Bachelors of Arts- Economics, Political Science, Physical Education

SKILLS

Technical Skills: PowerBI, Figma, Microsoft Visio, SQL, Business Objects Reporting, JIRA, Advance Excel, Microsoft Excel.

Industry Skills: Business Process, Mock-ups/ Wireframe and Prototype, Stakeholder Management, Data Mining, Data visualization, UAT Testing, Data Analysis, Requirement Elicitation and Gathering, Agile and Scrum Methodologies, Gap Analysis, UML and DMD, BRD, FRD, and SRS, User Story and Flow Diagram.

Techniques: SWOT, GAP Analysis, MOSCOW, Use Case.