Shoaib Ali

An experienced & highly skilled Business Analyst with a proven background in Requirement Elicitation, Process Improvement, Agile, Project Management, and Stakeholder relationships. Skilled in Research, Management, Team Player, and Business Strategy. Strong business Analyst professional who has Analytical Skills and driven organizational success.

Work Experience

Business Analyst at Angara Ecommerce (Jaipur)

Sep 2022 - Present

- Understanding of the creation of User Stories to capture the business objectives.
- Analyzing business requirements and processes through document analysis.
- Project elaboration to the technical teams for estimates and coordinating with the development team.
- Responsible for creating, improving, and developing processes or strategies.
- Translating requirements into deliverables such as functional specifications, user cases, user stories, workflow diagrams, and data flow diagrams.
- Working with the team to ensure delivery of stakeholder's expectations and the solution is right and is of quality.
- Analyze complex requirements and suggest solutions based on experience.
- Participating in meeting with stakeholders and do presentations as necessary.
- · Maintaining project documentation.
- · Organize scrum meetings.
- · Organize Daily stand-up calls on project progress.

Buisness Development Executive at Yusata Infotech (Jaipur)

July 2019 - Sep 2020

- Market Research and Analysis, Lead Generation and Prospecting.
- · Client Relationship Management, Sales Strategy and Planning.
- Proposal Development, Negotiation and Closing, Collaboration with Internal Teams, Performance Tracking and Reporting.
- Brand Promotion and Networking & Customer Satisfaction.

Educational Background

Bachelor of Business Administration (BBA)

Jaipur National University July 2017 - Aug 2019

Schooling 10+2

Emmanuel Mission School 2013-2016

Contact

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Skills

Technical Skills

- Experience in Agile projects, user stories, JIRA, and SCRUM project execution
- Good understanding of SDLC & STLC.
- UAT Testing, Regression testing, Functional testing, Sanity testing and API testing.
- Good understanding of BRD, FRD, and use cases.
- SQL

Tools

- Jira, Confluence, Trello
- Figma
- Git Hub
- Postman
- Jenkins

Languages

- English (Fluent)
- Hindi (Fluent)

Certification/Short Courses

 Diploma in Aviation Hospitality & Travel Management (Frankfinn Institute)

Workshops

- Branding & Entrepreneurship with Midas Group 2017
- Marketing and Communication 2019.
- Entrepreneurship & Start-up Culture 2019