

## Sourabh Linga

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### EDUCATION

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#### NUS BUSINESS SCHOOL, NATIONAL UNIVERSITY OF SINGAPORE

Singapore

*Master of Science in Management (expected graduation Jan 2024)*

Jan 2023 – Present

- Relevant modules – Global Supply Chain Management, Entrepreneurship Management, Marketing Analytics, Business Analysis and Valuation and Understanding and Influencing Consumers

#### SCHOOL OF BUSINESS, UNIVERSITY OF PETROLEUM AND ENERGY STUDIES

Dehradun, India

*Bachelors in Business Administration – Family Business and Entrepreneurship*

2019 - 2022

- Outperformed in Marketing Management, Financial Management and Banking in Business modules
- Vice president in Entrepreneurship Theory and Practice club
- Dissertation thesis written and drafted in the university magazine

### EXPERIENCE

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#### 24K CHOCOLATE, HOME BAKED BROWNIES

Hyderabad, India

*Startup – Head of all departments*

Oct 2022 – Dec 2022

- Started and managed a home-grown company that delivered homemade brownies made by myself to customers from all around Hyderabad, India.
- Self-financed, marketed through social media platforms, managed delivery operations and supply chain of the product.
- Received tremendous and overwhelming response from customers that ordered brownies repeatedly.

#### ALZO, MANUFACTURER OF SOLID WOOD DOORS AND DOOR FRAMES

Gabon, Africa

*Manufacturing Intern*

June 2022 – Sept 2022

- Worked directly with several types of fabrication equipment and gained understanding of overall manufacturing operations.
- Recommended arrangement of machines within plant facilities for maximum productivity.
- Responsible for grading of solid wood doors and door frames.

#### KIWO, MANUFACTURER AND RETAILER OF MODULAR KITCHENS AND WARDROBES

Hyderabad, India

*Marketing Intern*

Jan 2022 – April 2022

- Frequently managed customer transactions per day, supplying excellent customer service to ensure customer retention and loyalty.
- Responsible for the analysis, documentation, and reporting of management information.
- Streamlined processes to effectively track, order, and maintain inventory.

#### WOMMENOVIATOR, INCUBATOR SUPPORTING WOMEN ENTREPRENEURS TO SCALE OPERATIONS

Dehradun, India

*Management Intern*

May 2021 – June 2021

- Collaborated with women entrepreneurs across India in a fast-paced environment to achieve their company's goals and aims.
- Developed extensive product ability and maintained an up-to-date understanding of product portfolio.
- Prepared Excel spreadsheets and social media plans with data used to create visuals such as graphs.

### SKILLS AND ACTIVITIES

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- Strategy Leadership and Management course from University of Illinois at Urbana-Champaign
- Skills – business development, marketing products, team player, social media management, accounting, entrepreneurship, project management, hardworker, problem solving abilities, supply chain management, business analytics and strong work ethic.
- Actively invest and manage a "seven-figure" portfolio of stocks in the Indian Stock Market.