

Sushant Sharma

Business Analyst

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PROFILE

Passionate, value-driven strategic thinker with **11+ years of experience** leading cross-functional team to Plan, **Scrum**, build, execute, manage - project development and relationship with client. Blend technology skills

with extensive Agile/Scrum experience, a marketing orientation, and analytical abilities to evolve product strategy.

Experience of implementing projects and discussion with multiple stakeholders

Working experience to create low and high fidelity wireframes and support the definition of business and technical requirements by ensuring the integration of technical documentation so that all project business documents.

Manages stakeholders via Core working group meeting and Steering Committee meeting and manages various levels of project implementations and takes full ownership of deliverables.

- Expertise in SDLC, SAAS based projects, Business Analysis, prioritizing product backlog, user stories
- Strong understanding of Scrum framework, agile concepts.
- Experience with Agile, Scrum, Prototype software /app development methodologies
- Handled projects in terms of web based as well as app based
- Managing leads on Hubspot
- Experience on Spring planning, Scrum ceremonies, SRS, FRD, UML Modeling
- Skilled with Jira, MS Teams, Lucid chart, Freshdesk, Basecamp, Draw io
- Vast experience of training 20+ employee

PROFESSIONAL EXPERIENCE

Business Analyst, Eoxys IT Solutions

2022/05 – present

- Managing a team of Associate Level BA for Jira/Gitlab creating issues Work for ongoing projects.
- Working on project as Product Owner and fulfilling requirement gathering information from external stakeholders.
- Providing detailed structure to team with help of flowchart and project work flow & providing daily updates to external stakeholders with timely scrum call.
- Getting high end requirement from stakeholders & create entire flow of working project.

Business Analyst, Acwits

2017/06 – 2022/04

- Improved UX measures by 15% through user feedback collection and Google Analytics event tracking
- Implemented a new process with a root cause analysis document to reduce the software bugs by 20%
- Mentored the team of 15 members with the right approach to building a web and mobile app solution
- Organized & facilitate project planning, SWOT analysis, daily stand-up meetings, documentation, sprints, reviews, release planning, retrospectives, demos, create dashboards & generate reports for stakeholders
- Familiar with agile methodologies.

- Created system flows and prototypes based on project requirements.
- Analyzed key aspects of business processes on user and stakeholders and evaluate potential areas of improvement.
- Directly communicate with external client and worked on requirements gathering.
- Worked on BRD, FRD,SRS and change request documents.
- Spearheaded the documentation of user stories.
- Gathering requirements for new implementation.
- Utilized agile methodologies to prioritize and manage product backlog, ensuring timely delivery of high quality software solutions.

Business Development Manager, Fubit

2014/02 – 2017/05

- Successfully managed over 15 development projects, ensuring all business needs were met
- Software product quality check, managed timelines, team priorities, schedules and post-go-live assistance
- Created detailed user stories, use cases and process flow diagrams to support functional specifications
- Performed market research & analysis on new and existing products, define objectives & key results
- Client interactions for product development life cycle, scope changes and execution
- Prioritized requirements and create SRS, BRD, workflows, wireframes, conceptual prototypes
- Coordinated & provided product demonstrations with the sales & marketing team for closure
- Administered user and management walk-through sessions for gap analysis and quality control

Lead Generater, Delphinium Sw

2012/05 – 2014/01

- Worked & managed a team of 5 BDE's to get quality lead generation work.
- Communicated with clients & gave demo of our Product/Services and close the deal.
- hotlist of deal leads using JIRA (Project Management Tool)
- Initiated SEO, WordPress, personality development program & increased the company revenue by 20%
- Proficient in MS Office (Excel, PowerPoint, Word, Outlook)

EDUCATION

Bachelor of arts, Delhi University

2012 – 2015

12th CBSE Board

2011

10th CBSE Board

2008

SKILLS & EXPERTISE

Agile

User Stories/ Sprint Review

UI / UX Designs

Product Life cycle Management

Requirement Gathering and Analysis

SDLC

Google Analytics

Leadership / Problem Solving

Scrum Ceremonies