

TONY COLOMBO

MADRID, SPAIN

PHONE
+34663333719

EMAIL
tonycolumbus@protonmail.com

WEBSITE
www.antiguaventures.com

SOCIALS
@AntiguaVentures (Twitter)
tony-c-vc (LinkedIn)

SUMMARY

Results-oriented professional with a proven track record of driving business growth and innovation through strategic planning, project management, and technology integration. Strong expertise in blockchain technology, digital transformation, and data-driven decision-making. Experienced in leveraging decentralized processes to optimize workflows and enhance operational efficiency. Adept at identifying opportunities for technological advancements in various sectors, while ensuring compliance with regulatory frameworks.

A seasoned fundraising specialist, having provided instrumental administrative support to committee chairs, Board Members, and volunteers in successful fundraising efforts. Remarkably contributed to raising over \$10M for more than 80 different DeFi projects and startups. Executed and managed over 50 diverse partnerships, showcasing exceptional relationship-building skills.

Boasts a background in managing and leading geographically diverse communities, organizations, and initiatives, demonstrating effective leadership and management skills. Adept in brand management, consistently nurturing the brand as a strategic asset and allocating necessary resources to uphold its prominence.

Known for developing comprehensive short and long-term management and organizational plans, effectively defining responsibilities and guiding business activities towards successful outcomes. An entrepreneurial approach to the development of financial resources highlights my capability for resourceful development and investment.

Proficient in community relations, financial development, financial management, and board and volunteer development. Strong communication and leadership skills, coupled with a passion for fostering collaboration across cross-functional teams, are key attributes that fuel my drive for transformative impact. Eagerly seeking opportunities to drive forward-thinking initiatives, leaving a lasting imprint in the realms of blockchain, innovation, and business excellence.

EXPERIENCE

ANTIGUA VENTURES
Madrid, ES // *CEO*

11/2020 – present

- Assists in fund raising efforts as assigned by providing administrative support to committee chairs, Board Members, and volunteers
- Fundraised +\$10M for +80 different DeFi projects/startups
- Execute +50 different partnerships
- Background in providing management/leadership to geographically diverse communities, organizations or initiatives
- Brand Management: Continually manages the brand as a strategic asset and devotes necessary resources to it
- Develop short and long range management and organization plans to define responsibilities and business activities
- Development and Investment of Resources: Takes an entrepreneurial approach to the development of financial resources
- Exhibits strength in community relations, financial development and financial management

SKILLS

- Ability to develop & strengthen community relationships and partner with other organizations
- Have the ability to develop, review and enhance programs, for both economic viability and effectiveness in serving the community
- Proven management ability – able to manage upwards as well as downwards
- Strong financial planning and management experience
- Strong marketing, public relations, and fundraising experience with the ability to engage a wide range of stakeholders and cultures
- Strong written and verbal communication skills; a persuasive and passionate communicator with excellent interpersonal and multidisciplinary project skills
- Word processing, spreadsheet and presentation software proficiency skills
- Working knowledge of Microsoft Word, Excel, and Outlook
- Great interpersonal skills
- Hands-on project and account management experience in DeFi industry
- Identifying options for potential solutions and assessing them for both technical and business stability
- Troubleshooting and detailed problem analysis
- A successful track record of achieving credibility, building strong relationships and increasing business performance amongst clients and the ability to “close a deal” successfully with maximum business benefit
- Ability to negotiate, influences, and collaborate with others
- Ability to overcome objections in a negotiation setting through solution-oriented thinking
- Critical to be able to work individually. Positive attitude and high work ethic
- Microsoft office, public speaking, excellent oral and written skills, able to understand technical properties of our materials portfolio, ability to organize and prioritize
- Proven ability in penetrating small and large corporations to find decision makers

EDUCATION

ESNECA BUSINESS SCHOOL

2020 – 2021

Blockchain Technology & Business Master

Explored blockchain applications in sectors like public and private, including digital identity management, official certifications, supply chain traceability, financial tokenization, and smart contracts. Studied cryptographic hash functions and their roles in ensuring data integrity and confidentiality. Gained insights into symmetric and asymmetric cryptography, digital signatures, and encryption. Explored blockchain's practical use cases for decentralized business models, assessed economic impact, and examined regulatory frameworks encompassing taxation, commercial law, data protection, cybercrime, and anti-money laundering measures.

UNIVERSITAT DE BARCELONA

2017 – 2019

Philosophy

ETHERDELTA

2017 – 2017

Development Program

Developed a profound understanding of the principles, technologies, and innovative concepts driving the evolution of decentralized ecosystems. Gained hands-on experience in leveraging blockchain technology to optimize workflows, enhance operational efficiency, and drive transformative impact across various sectors.

FENNTARTHATÓ ORMÁNSÁG

2015 – 2016

Erasmus+ EVS

Participated in the Erasmus+ EVS program for youth mobility, culture and sustainability in underdeveloped european regions.

LANGUAGES

Spanish - Native
English - Superior, Fluent
Italian - Conversational
Portuguese - Beginner
Hungarian - Basic