

# S. Sahil

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## SUMMARY:

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- Experienced Technical Business Analyst with a strong background in Human Resource Integrated Systems (VMS) and ecommerce sectors.
- Specializes in Agile Methodology, with in-depth expertise in Scrum, User Stories, Sprints, and Agile project management.
- Proficient in leading software development, managing maintenance and deployment processes, and delivering insightful business analysis across a wide range of industries
- Skilled in using Power BI for visualization, Python and SQL for data manipulation, and Excel for data management.

## EDUCATION:

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Diploma In Computer Science from JRN Vidyapeeth University, Rajasthan – 2014

## CERTIFICATIONS:

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Certified in Data Science  
Certified in PowerBI Desktop  
SQL Certification

## Skills & Expertise:

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- **Tools** : Lucid Chart, Figma for wireframing, diagrams, and prototypes.
- **Methodologies** : Agile (Scrum), with a focus on user stories and sprint planning.
- **Technical Proficiency** : Strong command of SQL, Python for data modelling, data mining, and data visualization using Power BI.
- **Documentation** : Expertise in preparing RFI and RFP documents, scope management, user stories, retrospective reports, use case documents, and test cases/scenarios.

## PROJECTS & CASE STUDIES:

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- **ATS for Recruitment** - A fully functional ATS (Applicants Tracking System) that shows the complete recruitment process including client's feedback, requirements served by the recruiters and finally the hires/business we got from the client end against the submittals we made.
- **Sales Report** - Sales report for an E-Commerce company though-out the locations, segments, durations, and products. Created a dashing and minimalist yet informative dashboard using PowerBI.

## WORK EXPERIENCE:

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### Savant Infolabs Pvt. Ltd.

Noida

#### Technical Business Analyst

Jan 2020 - Present

- Translated complex business requirements into visually compelling Power BI reports, customized to meet key stakeholders' needs, revolutionizing decision-making through actionable insights derived from Descriptive Analytics.
- Created comprehensive business documentation including BRDs, FRDs/FRSs, and other pertinent materials.
- Implemented Agile methodology principles for effective project management, utilizing Jira to track tasks, sprints, and overall project progress.
- Conducting Gap Analysis, Scope definition using techniques like use case diagrams (UML), Context Diagram (Data Flow Modelling),
- Works with stakeholders and project team to prioritize collected requirements using Moscow Approach and KANO method.
- Devised new promotional approaches to boost customer numbers and market penetration while enhancing engagement and driving growth.

- Developed detailed functional specs through JAD sessions, requirements workshops, job shadowing, prototyping, document analysis, meetings with business users and development team.
- Optimized data processing efficiency by over 40% through refining import and direct query methods in Power BI & executing thorough data cleaning and transformation in Excel, resulting in a 25% reduction in reporting times.
- Streamlined customer data consolidation from 5+ tables using SQL Joins to enhance database performance, leading to targeted marketing campaign improvements and a 15% enhancement in conversion rates.

### **Nityo Infotech Services**

**Noida**

#### ***Sr. TA Analyst***

*Aug 2019 - Dec 2019*

- Built and maintained a robust candidate pipeline by proactively sourcing, screening, and qualifying candidates, resulting in successfully closing 15 positions within a 3-month timeframe.
- Worked closely with HR managers and business leaders to develop targeted recruitment strategies based on monthly KPI reports, resulting in a 20% increase in applicant conversion rates.

### **APN Consulting**

**Noida**

#### ***Sr. Recruitment Consultant***

*Jul 2018 - Jul 2019*

- Identified inefficiencies in current candidate sourcing channels and designed new strategies, resulting in a 15% increase in qualified applicants per role.
- Developed weekly feedback reports to track candidate experience and interview outcomes, leading to a 10% improvement in offer acceptance rate.
- Collaborated with vendor networks and job boards to expand recruitment reach by 20%, resulting in a decrease of time-to-fill metrics by 25%.

### **Diverse Lynx**

**Noida**

#### ***Sr. TA Consultant***

*Apr 2017 - Feb 2018*

- Analyzed data trends to identify key recruitment metrics to fill the open positions.
- Prioritized candidate profiles based on skill set alignment and client requirements, leading to a 30% increase in successful placements and a 25% improvement in client satisfaction ratings.