

# MOHIT CHAUDHARY



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## WORK EXPERIENCE

### Jindal Poly Films Ltd. (Jindal Group)

Aug 2022 - Present

Sr. Executive (Sales Analyst)

- Collecting and analysing sales data to discover potential business growth opportunities, completed profit forecasts and produce professional data sheets, graphs, charts and dashboards.
- Creating new pricing strategies, plans & collaborating with stakeholders on the improvement of the whole sales process
- Worked closely with management team
- Supported management with in-depth analysis and distributed sales metrics
- Generating and distributing the regular sales report through SAP (daily, weekly and monthly sales)
- Preparing monthly sales reports for monthly meeting of Directors and CEO

### Head Field Solutions Pvt. Ltd

Sept 2021 – Jan 2022

Analyst

- Creating and presenting performance reports
- Answering client queries about projects
- Worked closely with management team and support them for predictive analysis
- Creating presentation for company and clients
- Making reports & Dashboards with analytics using excel and power BI

## **EDUCATION**

**MBA** 2022  
GL Bajaj Institute of Management And Research

**BA** 2019  
IEC University

## **CERTIFICATIONS**

**PROJECT MANAGEMENT FOUNDATION** 2023  
Project Management Institute (PMI)

**ENTREPRENEURSHIP PROGRAM** 2020  
Cisco Networking

**CARRIER EDGE** 2020  
TCSion

**FUNDAMENTAL OF DIGITAL MARKETING** 2019  
Google Digital Unlocked

**ADVANCED GOOGLE ANALYTICS** 2019  
Google Analytics Academy

## **Skills**

- Project Management
- Power BI Dashboard
- Social Media Marketing
- Team Management
- Analytical Skills
- SAP
- MS- Excel
- PowerPoint
- Problem Solving Skills
- Communication Skills