

# komal sengar

Business analyst

Dynamic Business Analyst with 4+ years of hands-on experience in driving organizational growth through astute analysis, strategic consultancy, and proactive problem-solving.

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## WORK EXPERIENCE

### Business Analyst AutomationEdge

06/2022 - 03/2024

Pune

- Analyzed business processes to identify automation opportunities.
- Collaborated with cross-functional teams to document comprehensive functional and non-functional requirements for RPA domain projects, ensuring alignment with organizational goals.
- Defined project scope and recommended process re-engineering as necessary.
- Managed project lifecycles from inception to delivery, proactively addressing risks and issues to ensure timely and successful project completion.

### Manager - Key Accounts

#### Make My Business Consultants LLP

04/2021 - 06/2022

Lucknow

- Played a pivotal role in business expansion efforts, collaborating with global teams to understand business requirements and drive operational improvements.
- Secured lucrative accounts by employing consultative sales strategies, delivering tailored customer solutions, and advocating compelling business propositions.
- Monitored and analyzed key performance indicators (KPIs) to identify trends and implement strategic adjustments.

### Business Analyst - Management Trainee Larsen & Toubro Infotech

04/2019 - 06/2020

Navi Mumbai

- Collaborating seamlessly with onshore LNT teams, grasping business needs, and actively contributing to organizational expansion.
- Demonstrating proficiency in crafting comprehensive business requirement documents tailored to client needs in Insurance Domain.
- Conducting in-depth business research to provide actionable insights on industry trends, facilitating informed leadership perspectives.

## EDUCATION

### PGDM - Insurance

#### Birla Institute of Management Technology

06/2017 - 04/2019

Greater Noida

### BBA- International Business

#### Amity university

07/2013 - 06/2016

Noida

## SKILLS

Business analysis

Business research

Power BI

SQL

Excel

Stock Trading

Client servicing

Business intelligence

Project Management

Problem solving

Gap Analysis

Requirement Gathering

Data Analysis

Stakeholder Management

Documentation

## PROFESSIONAL CERTIFICATIONS

Certified Business Analyst from International Institute of Business Analysis (2019)

Google Project Management Certificate  
(02/2024 - Present)

Google Data Analytics Certificate (02/2024 - Present)

## COURSES

Introduction to Insurance

The Complete Foundation Trading Course

Advanced Stock Trading Course + Strategies

Microsoft Excel Advanced

Power BI course – Udemy

## LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Japanese

Elementary Proficiency