

Ranjeet Singh

Business development associate

Dynamic and goal-oriented individual with a background in business development and client relationship management.

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Experience

Jul 2022 - Present

Business development associate

IndiaMART InterMESH Ltd Ranchi India

- Managed sales pipeline to drive business growth and exceed revenue targets.
- Managed client relationships and developed new business opportunities through networking and proactive outreach.
- Developed and implemented targeted marketing campaigns to increase brand awareness and drive lead generation.
- Provided ongoing sales support and customer service to maintain strong client relationships and drive business growth.

Jul 2020 - Mar 2022

Inside Sales

Phantom healthcare Ind Pvt Ltd Faridabad

- Managed client relationships and coordinated project timelines for a design agency
- Conducted market research and analyzed data to inform strategic business decisions
- Built relationships with key decision-makers to close deals
- Generated leads through cold calling and networking events
- Collaborated with marketing team to create targeted sales materials

Jul 2018 - Apr 2020

Sales Associate

Investors clinic infrastructure Pvt Ltd Noida India

- Managed client relationships and provided strategic financial planning advice.
- Analyzed market trends and created comprehensive business development strategies.
- Collaborated with senior management to develop business plans and drive growth initiatives.
- Developed and executed successful marketing campaigns to increase brand awareness.

Education

Jul 2016 - May 2018

MBA

Doon Business school Dehradun

Jul 2011 - May 2016

B com

Ranchi University Ranchi India

Languages

English
Advanced

Hindi
Native

Skills

Business development	Market research	Client relationship management	Negotiation
Problem-solving	Communication	Lead Generation	Customer Relationship Management
Technical Proficiency	Problem Solving	Teamwork	Analytical
Sales			