

**CLIENT CARE  
RECRUITMENT  
SALES**



**EXECUTION  
CONSULTING  
COACHING**

Where Business Excellence Comes With a Personal Touch

(and yes, we do IT...)



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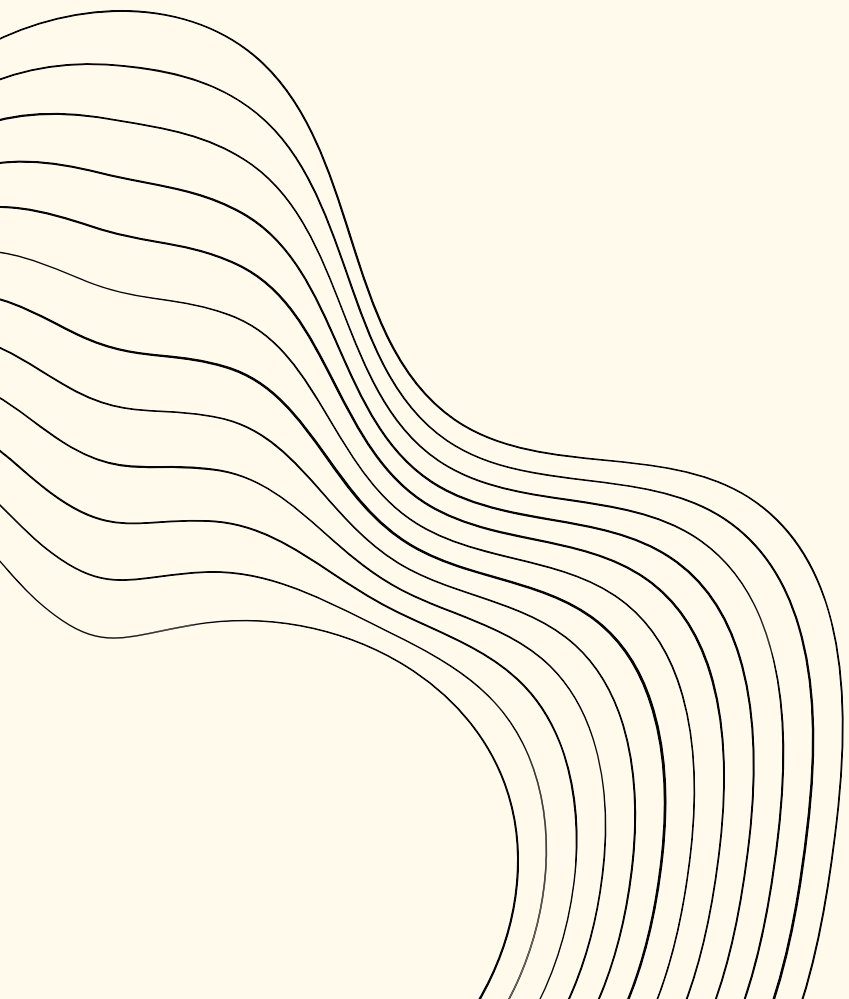
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# ABOUT US



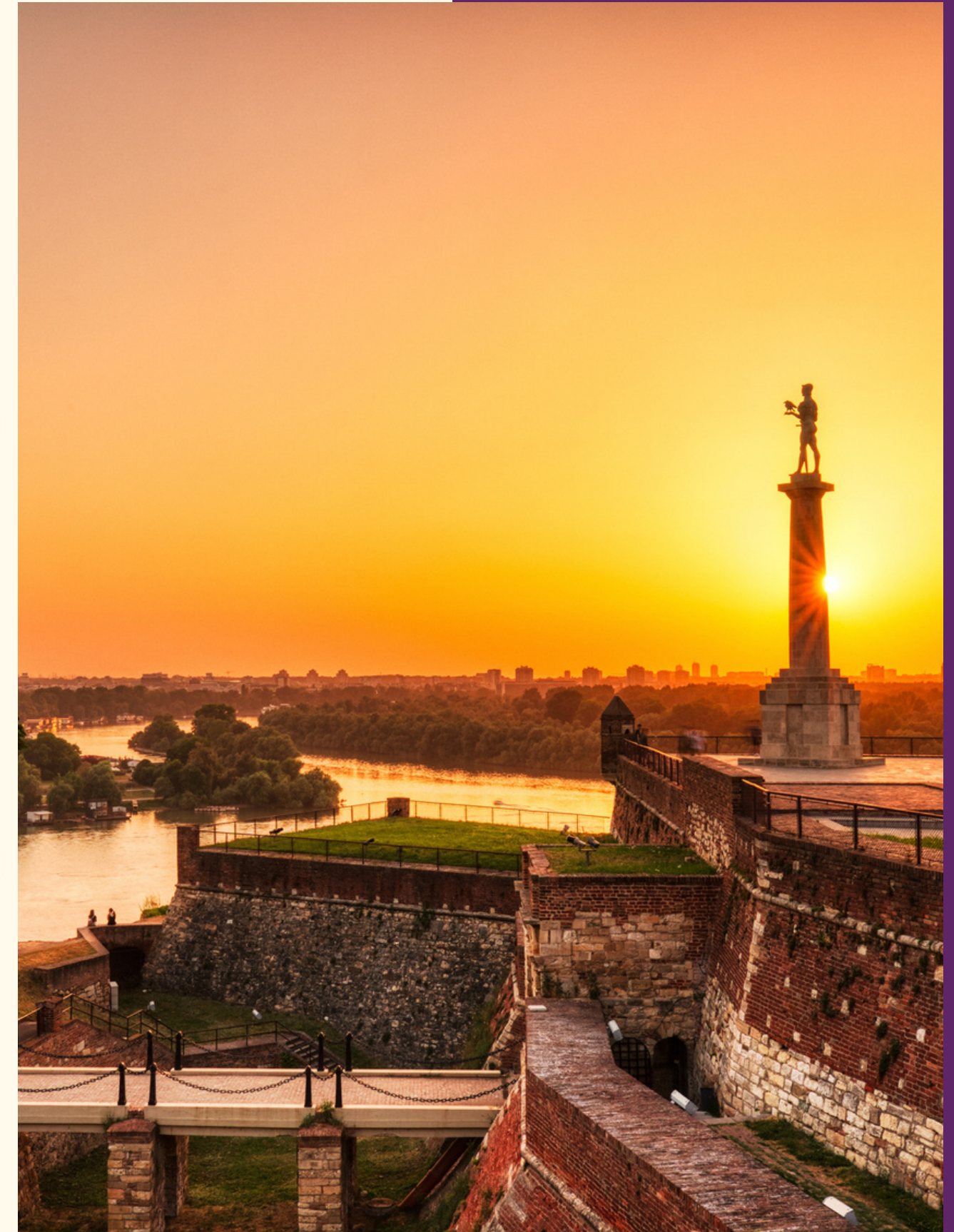
Drugarski Consulting consists of a team of dedicated professionals who have channeled their lifelong commitment, and decades of work, to fostering genuine connections and delivering exceptional results.



Our career expertise is directed towards Sales, Business Development and Recruitment, in combination with Customer Care. Right now even though one of our main focuses is IT, we are at a point where we are continuously developing.



Some people you work with, some people you drink with, we're both. We're not just your consultants, but also your confidants who will be there to celebrate every business and personal success with you.



# WHAT'S IN IT FOR YOU?

## Strategic Insight

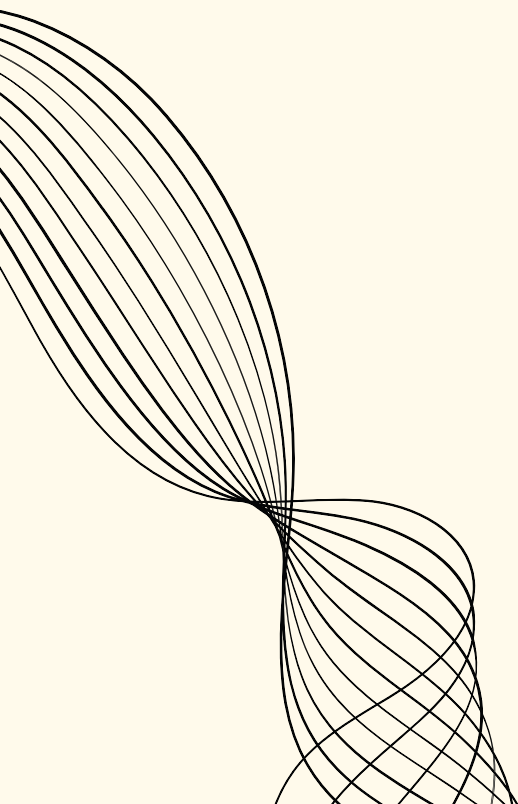
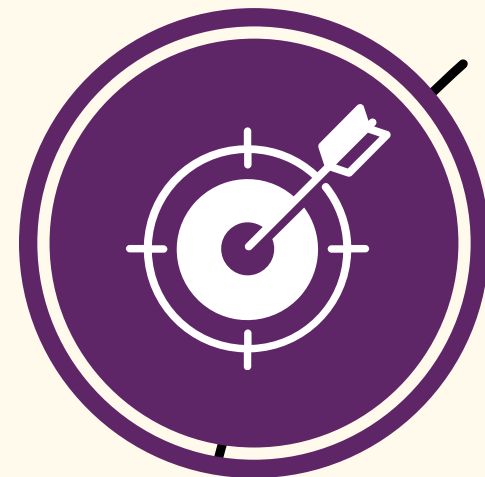
Our seasoned consultants bring fresh perspectives and industry insights to your business challenges, helping you make informed decisions that drive growth.

## Efficiency

By letting us help you with your operational processes, you free up valuable time and resources, allowing you to focus on making your business a success..

## Personalized Solutions

We craft solutions that address your unique workforce needs, ensuring higher employee satisfaction, retention, and overall performance.





We know how hard it can be to float within the industry and deal with constant change of technology and standard changes, especially when it comes to involved talent. This is why, based on your requirement and needs, we will enable you to have a better touch when it comes to the workforce your projects will benefit from. In addition to that, we will also provide you with insights into the **financial, legal, and operational** advantages of choosing to hire through our services.

# TALENT SERVICES

## SOURCING & MATCHING

We take care of this initial part of recruitment for you and leave the rest to your experts. The talent sourced will be based on client requirement and needs. These talents would be aligned towards certain projects needs of the client, compared to the technological, financial and seniority needs.

## CANDIDATE RECRUITMENT

We conduct the recruitment process before the candidate is forwarded to your technical interview and later onboarded, based on your requirements and positions you provide for us to fill. In regards to the aforementioned, we would headhunt, expand our custom created database and work with existing ones from our sources.

## RECRUITMENT CONSULTING

We help you have another point of view on how certain parts of your business are operating. With our consulting, experience and insights, we'll be your support throughout every step of the process you desire to go through. Feel free to choose this service based on your own needs and let's talk about it.

Navigating the complexities of the business landscape is a challenging feat, but we are equipped with the insights and strategies you need to steer your company toward the right path. Having said this, we're offering you to utilize us for your unique needs related to your company's product and services, allowing you to **retain time, energy and valuable workforce resources**, while you let us take care of your burden.

# BUSINESS DEVELOPMENT

## SALES SUPPORT

By being your consultants, support executives and representatives, we help you generate revenue from your product, solution or services you offer. Call it whatever you want, we're the ones who will perform market research, generate leads or just expand your sales possibilities. Let's improve that conversion and retention rate together.

## ENTERPRISE

## BUSINESS MATCHING

As brokers and mediators, we will make sure to match you with the exact type of collective you need, in order for you to achieve your goals, and build and maintain meaningful business relationships. Tell us what it is you require from the other side, or even let us search and find you possibilities from which you can reap benefits from.

# PRICING & DETAILS REQUEST

To receive a price list along with details of any of our services, feel free to send us a message with brief information about your needs, to the following email:

**[consult@drugarskiconsulting.com](mailto:consult@drugarskiconsulting.com)**

Please also include one of the following subjects, for us to better filter out our client requests:

**Talent Services / NAME OF YOUR COMPANY**  
**Business Development / NAME OF YOUR COMPANY**  
**Specific Request / NAME OF YOUR COMPANY**

# CONCLUSION & CONTACT

Running a business in this day and age is not just about strategies and spreadsheets. If you truly want to succeed, you need to cultivate a thriving workplace culture and make strategic hires. Accomplishing this is no easy feat, which is why many successful businesses first started or expanded their journey by coming to a company just like ours. Because we all need a little help sometimes.

Let us show you how we can successfully work together if you choose one of these services offered. Please feel free to reach out to the contact below with any inquiries and to schedule our next meeting. Thank you.

**Sergej Maljm**

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