

 sakha

www.sakha.global.com

# Virtual Development Center

SCALE TECH TEAMS  
AT ZERO SETUP COST





# SCALE TECH TEAMS AT ZERO SETUP COST

Sakha offers a game-changing solution to software development by providing virtual development centers, eliminating the need for costly setup while ensuring dedicated teams and leveraging our rich experience in establishing large virtual development centers for clients, with average team size of 25



Setting up  
Virtual  
Development  
Centers (VDCs)  
for clients  
since 2005

300+ experts  
in various  
technologies

Offices in  
USA, with  
Bangalore,  
India-based  
Engineering  
Center

# OFFERINGS

Comprehensive Solutions to Fuel Your Software Development Journey



## Services

Custom software development to address your unique business needs, with dedicated development teams, who become an extension of your in-house team, working exclusively on your projects



## Technologies

Utilize the latest and most robust technologies, frameworks, and programming languages, with cloud computing and DevOps practices



## Domains

Leverage our experience of establishing and operating VDCs in a variety of domains such as E-commerce, Finance, Healthcare, Retails, Education and more



ELEVATE TALENT, PROJECT MANAGEMENT AND PARTNERSHIP BEYOND VANILLA STAFFING / PROJECTS

# SAKHA ADVANTAGE



## SAKHA VIRTUAL DEVELOPMENT CENTER MODEL

A dedicated team of developers is allocated to the client, allowing for better resource allocation, scalability, collaboration, and expertise.

Offers long-term cost savings, shared risk management, and improved project success rates.

## TYPICAL STAFFING MODEL



Individual developers are hired based on project needs, which limits flexibility, collaboration, and expertise.

Costs are higher, and success depends on the skills of individual developers.

## TYPICAL PROJECTS MODEL



Project-based allocation is followed with fixed team sizes, limited collaboration, and expertise.

Costs vary based on the project scope, and success depends on project management.



## OUR PROCESS

# SEAMLESSLY ESTABLISH YOUR VIRTUAL DEVELOPMENT CENTER IN 3 STEPS



### **Needs Assessment & Planning**

Objectives, goals, key deliverables, organizational structure, communication channels, and workflow processes

### **Team Selection & Onboarding**

Experienced developers, project managers, support staff, communication protocols, and collaboration tools

### **Project Execution & Success Monitoring**

Align with project goals and timelines, agile project management, and continuously monitor project performance

## FEATURED CLIENTS

**STARTUP FOUNDED BY  
CEVAT YERLI, CREATOR OF  
CRYTEK (ONE OF THE  
LARGEST VIDEO GAME  
DEVELOPERS IN THE  
WORLD)**

VDC of 32 developers at Sakha.

Sakha VDC for the client is the Single Point of Contact (SPOC) for the client's offices and remote teams spread across Luxembourg City, Frankfurt am Main, Berlin, Alicante, Budapest, Istanbul, Barcelona, Dubai, UK, Poland and USA.





## FEATURED CLIENTS

### **NEW YORK-BASED SOFTWARE SERVICES COMPANY WITH FOCUS ON SMALL AND MEDIUM BUSINESSES**

VDC of 25+ developers since the last 6 years.

Part of the client's global development teams spanning Mumbai (India), New York, Los Angeles & Laguna Hills (USA), Hangzhou (China), Caracas (Venezuela) and Makati (Philippines).



## FEATURED CLIENTS

**TELECOM PRODUCTS &  
SERVICES COMPANY  
FOUNDED BY EXECUTIVES  
FROM FACEBOOK,  
ELECTRONIC ARTS,  
UBISOFT, ZYNGA, SWIGGY  
AND ERICSSON**

As part of a consortium of teams across India, Canada and Sweden, Sakha has established a VDC of 28 developers for the client.





# FEATURED CLIENTS

## TELECOM DIVISION OF A \$77 BILLION REVENUE, BRITISH MULTINATIONAL GROCERIES AND GENERAL MERCHANDISE RETAIL CONGLOMERATE

VDC is part of a consortium of the client's  
tech teams in London & Enfield, UK.

VDC of 10+ developers for over 8 years.





## FEATURED CLIENTS

### **CALIFORNIA-BASED DIALECTAL SPEECH TECHNOLOGY SOLUTIONS STARTUP, WITH AN INITIAL FOCUS ON DIALECTAL ARABIC**

Sakha has established a VDC with 15+ resources supporting the client's Qatar and San Francisco development teams.

Client was the winner of 'Best Startup in AI' at GITEX, Dubai, Oct 2021.





# PARTNER WITH SAKHA



**ZERO SETUP COST  
THROUGH A TURNKEY  
SOLUTION**



**DEDICATED  
DEVELOPMENT TEAMS**



**TRACK RECORD OF  
ESTABLISHING 27  
SUCCESSFUL LARGE VIRTUAL  
DEVELOPMENT CENTERS,  
WITH 25+ DEVELOPERS**





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# THANK YOU!

We hope this presentation has provided you with valuable insights into Sakha's Virtual Development Center (VDC) model and its potential benefits for your organization. If you are interested in learning more or would like a detailed demonstration of how the VDC can revolutionize your software development process, please don't hesitate to get in touch with our team. We are excited to discuss your specific requirements, address any questions you may have, and showcase the power of the VDC in driving your success.

Contact us today to embark on a journey of seamless collaboration, exceptional talent, and unparalleled software development results.

