## Subhaan Ahmed

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## **TECH SKILLS PROFILE**

• I embarked on an exciting web development journey by creating captivating websites using HTML/CSS. Eager to expand my horizons, I delved into Python and brought my imagination to life through game development. Fueled by enthusiasm, I'm passionately exploring Python's data analysis capabilities. Additionally, I proudly excel in Word, PowerPoint, and Outlook, and I'm thrilled to have embarked on a dynamic course to unlock the full potential of Excel.

## **WORK EXPERIENCE**

Sunnah Honey 2021 – 2022

Manager/assisted in web development and data analytics

- Managed an online store that sells premium-branded honey
- Researched data to find the best products and opportunities to expand the business
- Managed Social media, ran marketing campaigns and communicated with customers/suppliers to deal with any queries or disputes
- Helped create the websites so it was easier to use and more aesthetically pleasing (Sales from the website increased by <u>50%)</u>

The Hygge Store 2020 – 2021

Sales and Marketing

- I implemented strategic sales and marketing plans, targeting audiences and expanding brand awareness
- I generated leads, fostered customer relationships, and ensured brand loyalty (retained <u>55%</u> of first-time buyers)
- With persuasive communication skills, I excelled in product pitches and negotiations

Sasse LTD 2022 – 2023

Team leader/Bus caretaker

- Overlooked a team of cleaners, and had a success rate of <u>100%</u> in ensuring daily goals were met and up to high standards
- Acted as a role model to newcomers and set the standard of cleaning that they should follow

Achievers for Life 2020 - 2020

Receptionist/Customer service

• Effectively engaged with customers through multiple communication channels, addressed inquiries, suggested suitable products/services, resolved complaints promptly, and ensured high customer satisfaction

Volunteer 2018 – 2020

Special needs tutor

• I planned lessons and goals for each student, provided a multitude of resources, did regular check-ins and adapted my teaching to fit the needs of my students (increased students' grades by at least 10%)

## **EDUCATION**

A-level's: 2020-2022 9 GCSE'S: 2015-2020

Chemistry – B, Maths – C, Biology – C Math – 8, Physics – 7, Biology – 7, Chemistry – 7, English – 5, Geography – 6 ...